

QENOS eCOMMERCE USER GUIDE

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FROM THE GM SALES, MARKETING & TECHNOLOGY



Qenos is proud to partner with Australian and international manufacturers, providing world-class products and technical expertise, delivered by the country's largest polymer logistics and distribution network.

As the largest manufacturer of polymers in Australia, Qenos is uniquely placed to work with customers to launch our eCommerce platform.

We are committed to working with our customers to provide the very best online and offline experience and providing the very best tools to help our customers thrive.

David Francis
General Manager Sales
Marketing and Product Technology

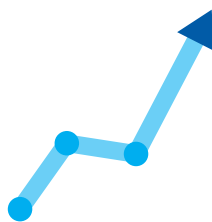
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THE PROLIFERATION OF B2C eCOMMERCE HAS SHIFTED INTO THE B2B SPACE, WITH MANY INDUSTRIES MOVING TO eCOMMERCE AS A WAY TO IMPROVE SERVICE, INCREASE TRANSPARENCY AND REDUCE THE COMPLEXITY OF TRANSACTING.

DRIVING INNOVATION



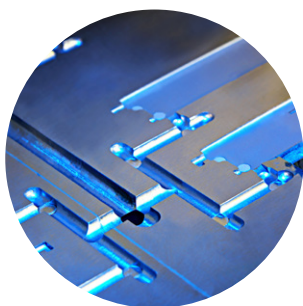
Securing the Future
of the Industry



Helping our
Customers Thrive



Driving
Innovation



BENEFITS FOR YOU

The eCommerce platform is more than just a tool to make orders.

The platform will reduce the time taken over administrative tasks such as looking at order history, downloading invoices, tracking orders or going back over pricing letters.

You can now login to one simple platform to access technical information, product data sheets, customer service contacts and product recommendations.



EASE

- Access your complete account history including purchases, credit balance, invoices and technical enquiries.



EFFICIENCIES

- A self-service platform means you can track orders, check product availability and access account information 24/7, at your convenience.
- Receive alerts automatically to advise that a product is available, your account is overdue or if there is a new Technical Data Sheet available on a product you order.



INSIGHTS

- Customer forecasting – access customer forecasts in one.
- Customer behaviour – we can see what products customers are looking at and give them the right offers.

LEADING WITH OUR CORE VALUE PROPOSITION OF RANGE, SERVICE, QUALITY AND SUPPORT. PROVIDING CUSTOMERS WITH THE VERY BEST ONLINE AND OFFLINE EXPERIENCE WITH US.



RANGE

Access to Qenos and Tier One supplier products from across the globe, all from one trusted supplier.

SERVICE

Supporting best service by providing 24/7 access to our reliable and accountable supply.

QUALITY

High quality, high performance products available at the click of a mouse or by speaking directly to our customer service team.

SUPPORT

Providing the very best customer service and technical support both online and offline, at the customers' convenience.



We encourage you to navigate around the site and note any questions you may encounter – we appreciate your feedback!

KEY USER ACTIONS

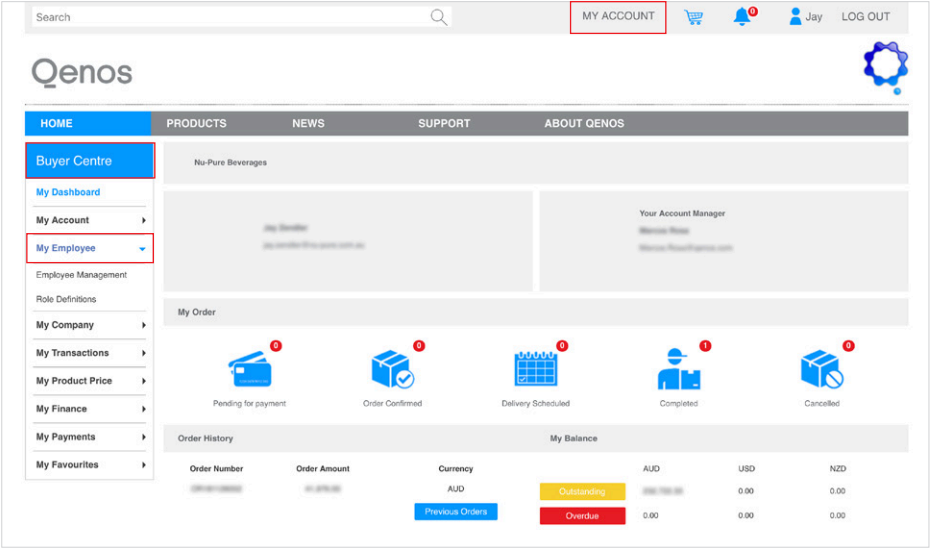
1. Add employees
2. Place an order
3. Track an order
4. View invoices
5. View price history
6. View purchase history
7. Search for a product
8. Add to favourites
9. Access news, support and support documentation

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Please don't hesitate to contact
your Account Manager with any
questions or feedback.
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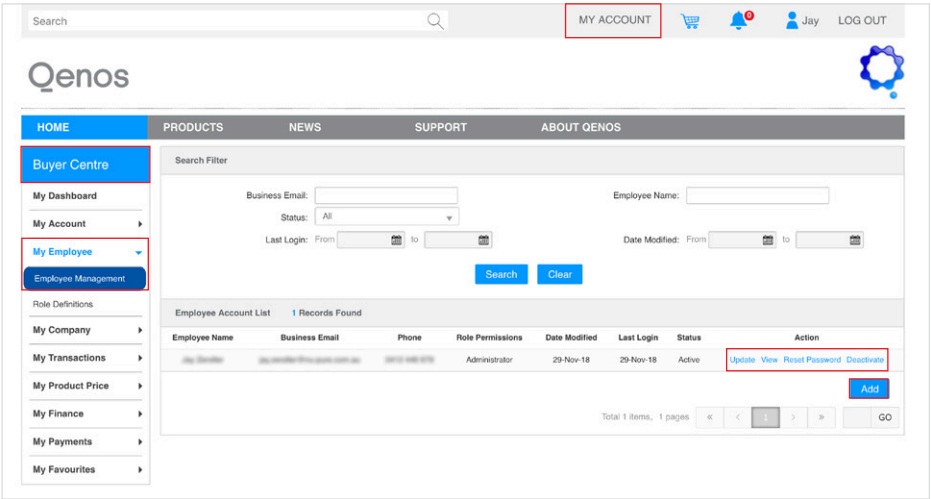
KEY USER ACTIONS

ADD EMPLOYEES

- You can add employees from the Buyer Centre
- > My Employee

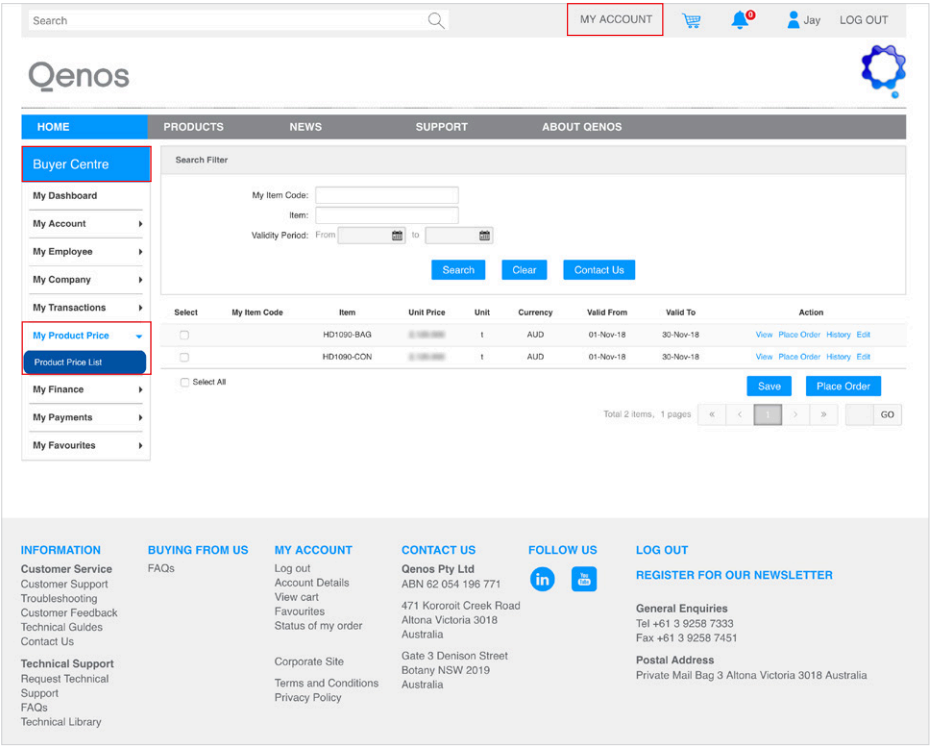


- > Employee Management
- > Add
- > or to modify select an action

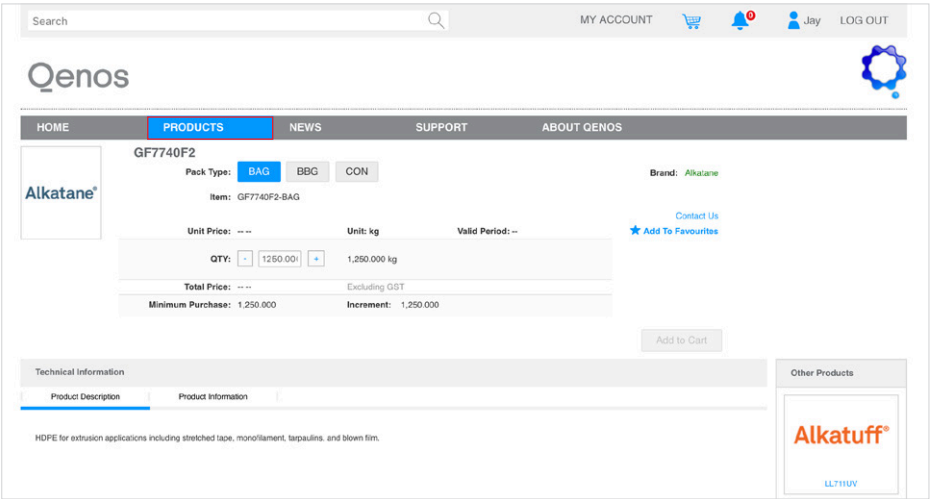


KEY USER ACTIONS
PLACE AN ORDER

- You can place an order from the Buyer Centre
- > My Product Price



- Or from the Products page



KEY USER ACTIONS

- You can track an order from the Buyer Centre
- > My Transactions

Search

MY ACCOUNT

LOG OUT

HOME

PRODUCTS

NEWS

SUPPORT

ABOUT QENOS

Buyer Centre

My Dashboard

My Account

My Employee

My Company

My Transactions

My Order

My Delivery

My Product Price

My Finance

My Payments

My Favourites

Search Filter

Delivery Note No.:

Order No.:

Batch Number:

Product:

Delivered Date:

From

To

Search

Clear

All(1)

Delivery Scheduled(0)

Delivery Confirmed(0)

Delivered(0)

Invoiced(1)

Delivery Note No. **HD1090-CON**

status: Invoiced

View

HD1090-CON

x19580.000

Delivered Quantity: 19580.000

Total 1 items, 1 pages

<<

<

1

>

>>

GO

KEY USER ACTIONS

VIEW INVOICES

- You can view invoices from the Buyer Centre
- > My Payments

Search

MY ACCOUNT

[Jay](#)
[LOG OUT](#)

Qenos

HOME

PRODUCTS

NEWS

SUPPORT

ABOUT QENOS

Buyer Centre

My Dashboard

My Account

My Employee

My Company

My Transactions

My Product Price

My Finance

My Payments

Open Invoices

My Favourites

Search Filters

Invoice Date: From To

Due Date: From To

Invoice No.:

Search

Clear

Open Invoices 5 Records Found

Select	Invoice Date	Invoice No.	Invoice Type	Amount	Currency	Due Date	Invoice Status	GST	Comment
<input type="checkbox"/>	26-Nov-18	0090548098	Standard	₹1,000.00	AUD	-	Open	Yes	
<input type="checkbox"/>	09-Nov-18	0090547287	Standard	₹1,000.00	AUD	31-Dec-18	Open	Yes	
<input type="checkbox"/>	24-Oct-18	0090546396	Standard	₹1,000.00	AUD	30-Nov-18	Open	Yes	
<input type="checkbox"/>	16-Oct-18	0090545970	Standard	₹1,000.00	AUD	30-Nov-18	Open	Yes	
<input type="checkbox"/>	04-Oct-18	0090544349	Standard	₹1,000.00	AUD	30-Nov-18	Open	Yes	

☐ Select All

Download

Total 5 Items, 1 pages

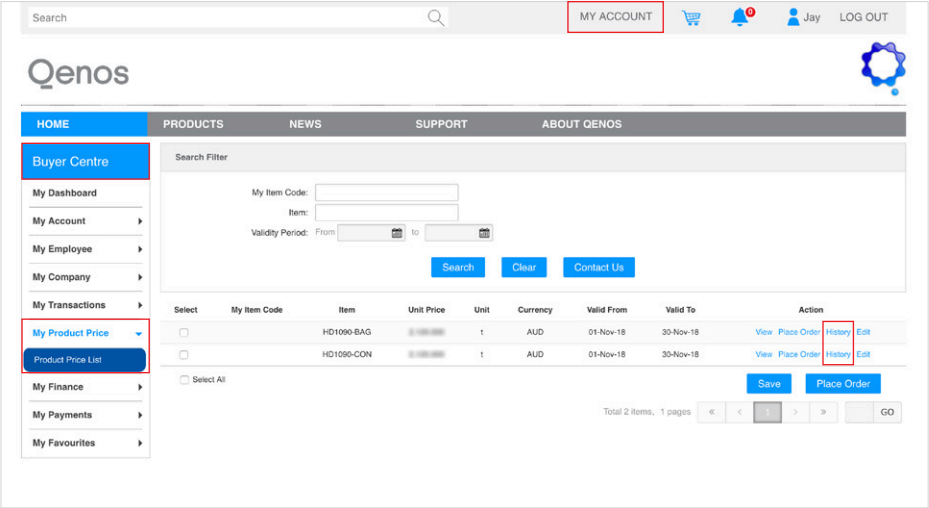
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GO

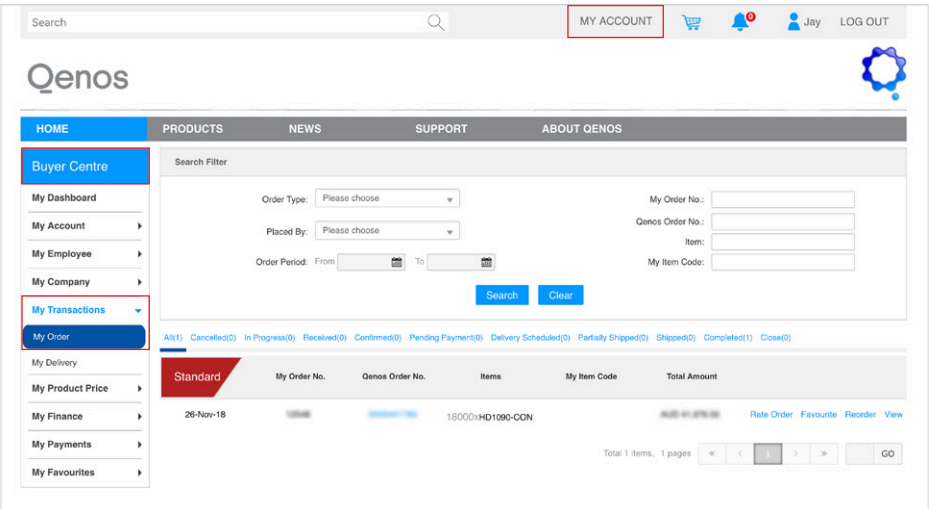
KEY USER ACTIONS
VIEW PRICE HISTORY

- You can view price history from the Buyer Centre
- > My Product Price



KEY USER ACTIONS
VIEW PURCHASE HISTORY

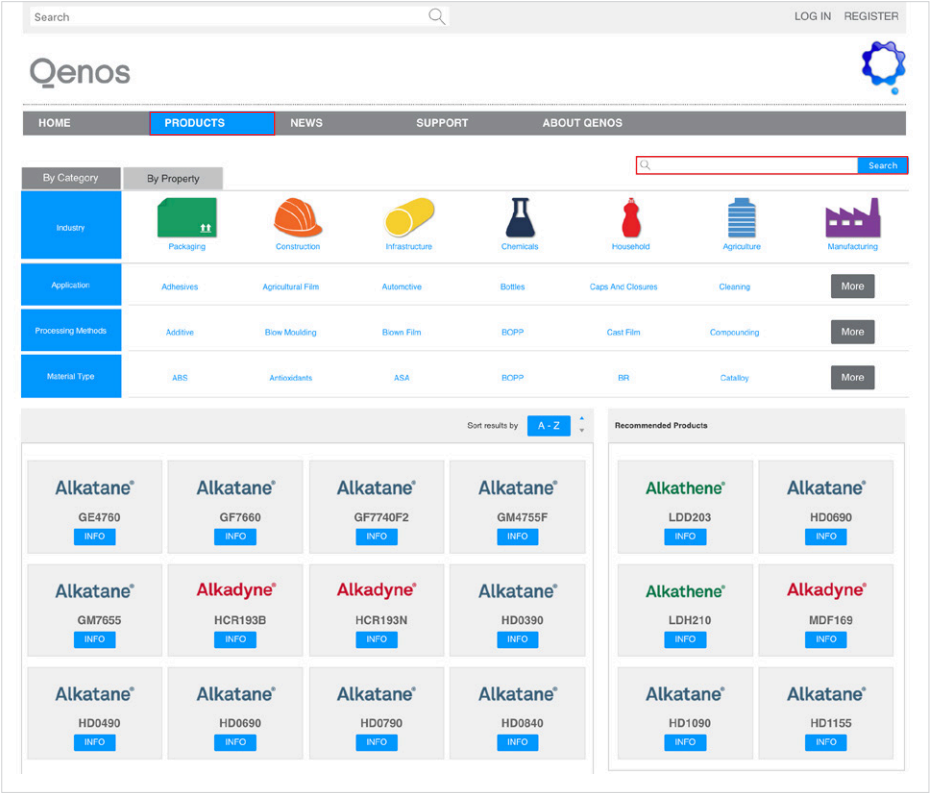
- You can view purchase history from the Buyer Centre
- > My Transactions



KEY USER ACTIONS

SEARCH FOR A PRODUCT

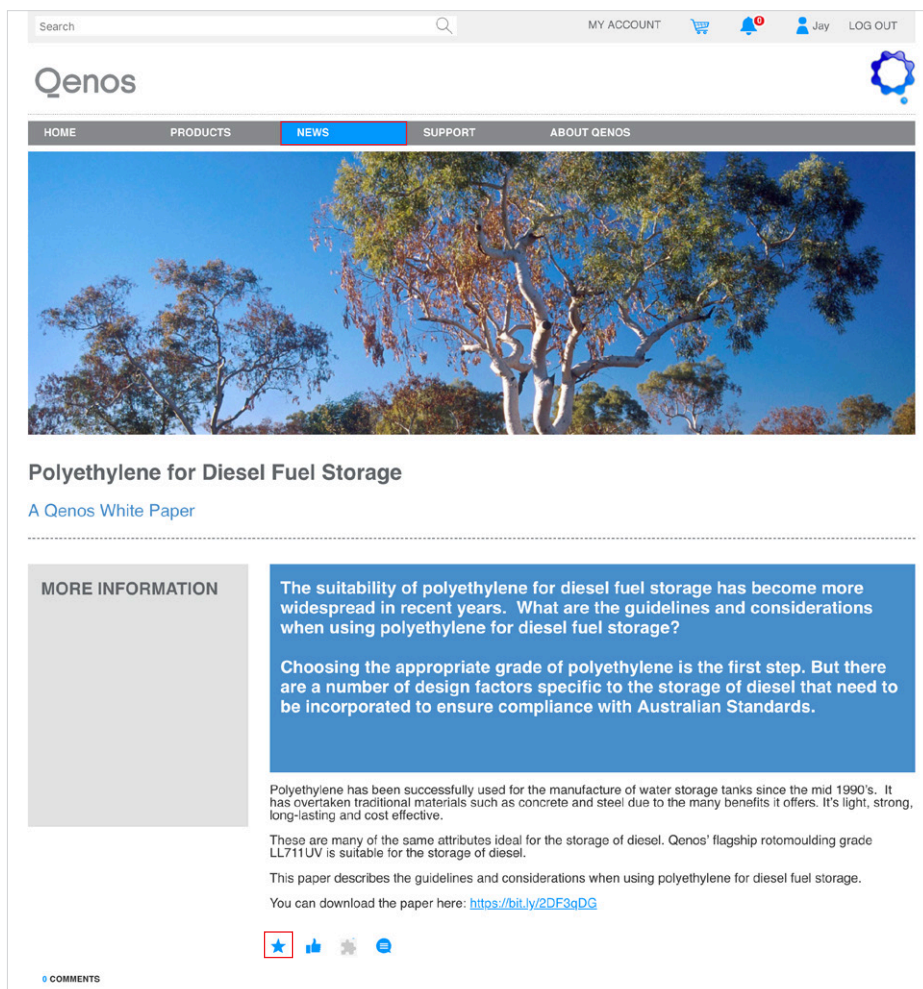
- You can search for a product from the Products page



KEY USER ACTIONS

ADD TO FAVOURITES

- You can add to favourites from news articles



The screenshot shows the Qenos website with the 'NEWS' tab selected in the navigation bar. The main content area features a large image of trees and a blue box with text about polyethylene for diesel fuel storage. A red box highlights the 'Add To Favourites' button (a star icon) at the bottom of the article.

Qenos

HOME PRODUCTS **NEWS** SUPPORT ABOUT QENOS

Polyethylene for Diesel Fuel Storage

A Qenos White Paper

MORE INFORMATION

The suitability of polyethylene for diesel fuel storage has become more widespread in recent years. What are the guidelines and considerations when using polyethylene for diesel fuel storage?

Choosing the appropriate grade of polyethylene is the first step. But there are a number of design factors specific to the storage of diesel that need to be incorporated to ensure compliance with Australian Standards.

Polyethylene has been successfully used for the manufacture of water storage tanks since the mid 1990's. It has overtaken traditional materials such as concrete and steel due to the many benefits it offers. It's light, strong, long-lasting and cost effective.

These are many of the same attributes ideal for the storage of diesel. Qenos' flagship rotomoulding grade LL711UV is suitable for the storage of diesel.

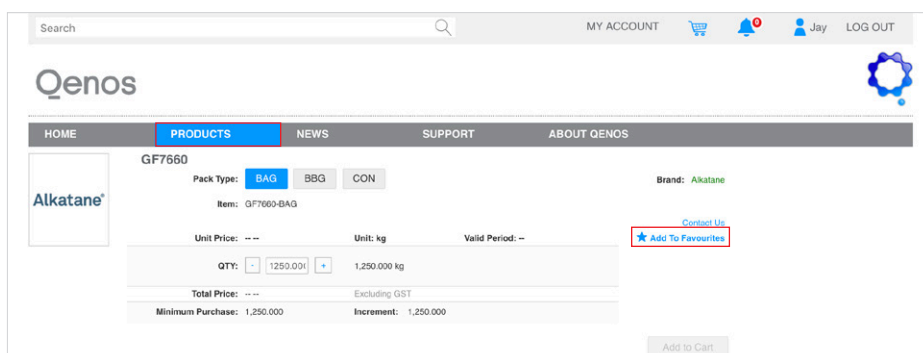
This paper describes the guidelines and considerations when using polyethylene for diesel fuel storage.

You can download the paper here: <https://bit.ly/2DF3qDG>

★ 👍 🗑️ 💬

COMMENTS

- Or from the Products page



The screenshot shows the Qenos website with the 'PRODUCTS' tab selected in the navigation bar. The main content area displays the product 'GF7660' by Alkatane. A red box highlights the 'Add To Favourites' button (a star icon) next to the 'Contact Us' link.

Qenos

HOME **PRODUCTS** NEWS SUPPORT ABOUT QENOS

GF7660

Alkatane

Pack Type: **BAG** BBG CON

Item: GF7660-BAG

Brand: Alkatane

Unit Price: -- -- Unit: kg Valid Period: --

QTY: 1,250.000 kg

Total Price: -- -- Excluding GST

Minimum Purchase: 1,250.000 Increment: 1,250.000

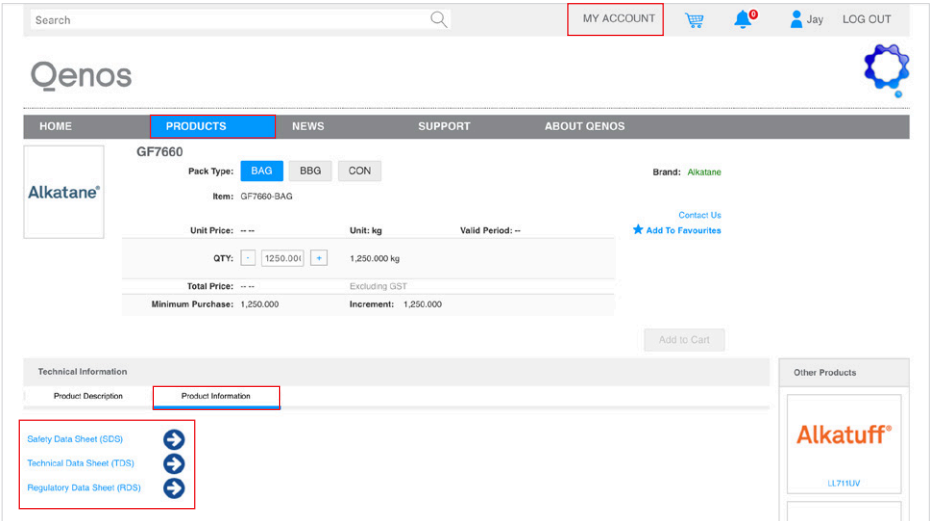
★ Add To Favourites

Add to Cart

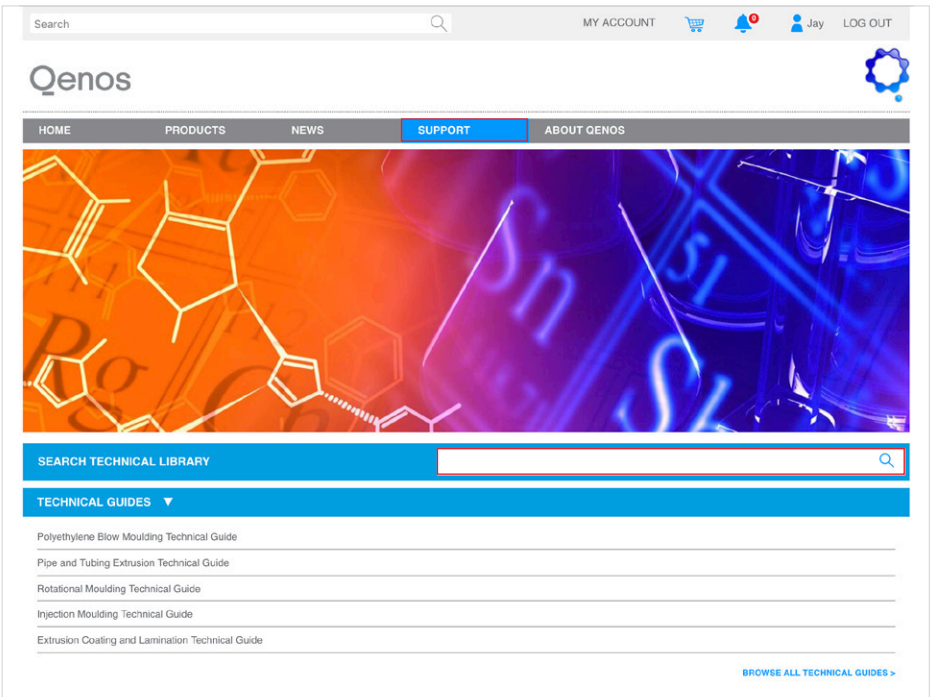
KEY USER ACTIONS

ACCESS NEWS AND TECHNICAL DOCUMENTATION

You can access news and technical documentation from the products page



Or from the Support page
> Search Technical Library



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